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JOVANY LI

The Attractor Factor

Gildan Media LLC aka
G&D Media
What keeps you from
achieving consistent and
important sales results?
Find out by reading the
only book on hypnotic
mind manipulation for
selling. A book based on
over 10 years of
experience in direct sales
of both services and
products, both online and
offline. Not just a book but
a real "BIBLE" that
contains the techniques of
the world's best

salespeople. With this
manual your sales will
TRIPLY. Through this book
you will learn how the
world's great
manipulators use this
advantage to lead others
to say "YES" - What will
you learn from reading
Hypnotic Mind
Manipulation for Selling? -
What is hypnotic mind
manipulation for selling ? -
What is selling ? What
does it mean to sell ? -
How to eliminate the
mental barrier between
you and your unknown
customer in the first 5
seconds - 6 persuasive
elements - The
psychology of marketing -
Sales techniques: the 7

rules to use everywhere -
The right mental attitude
for selling - Hypnotic
writing for selling - A
series of practical mental
prompts to stimulate your
customer that you can put
into practice right away,
without them even
knowing it - What types of
people you may be facing
and how to communicate
with each of them - 7
tricks you need to know to
sell anything (known by
3% of people) - The rules
of hypnotic persuasive
communication - The 5
strategies to get others to
say yes - 10 secret
weapons to underwrite,
persuade your customer
and sell at a high price -

Influencing people's emotional state through NLP - 15 mental manipulation techniques for selling PLEASE NOTE: Once you have learned these techniques you can use them immediately in YOUR FAVOUR TO SELL ANYTHING! This is an EXCLUSIVE product suitable for anyone who wants to multiply their sales both online and offline. You now have two choices..... Stay in your current situation Or...Become an expert salesperson and MULTIPLY YOUR SALES. In case you prefer the second choice, scroll up and add this book to your cart.

Online Marketing Success Stories Atlantic Publishing Company Are You Ready to Supercharge Your Online Marketing? These seldom-revealed, proven tools, strategies, and shortcuts leveraged by the world's leading Internet and Mobile marketing experts to cut through the clutter, reach the masses, and profit online can help you to succeed in record time. What you'll discover in Hypnotic Marketing Tools: The 16 Step Hypnotic sales copy writing The 12 Under the Radar Hypnotic Selling Techniques Gaining hypnotic trust and credibility Creating high

resonating hypnotic brand Irresistible online presence Analogue Marketing The Power of story telling Buyers hot button Hypnotic email tricks How to bypass buyers reluctance and objection Winning the online battle game How to humiliate your competitors with outstanding sales figures "Because of my great results using the hypnotic marketing tools, I'm not only making more money from making more sales, but I'm saving over 4 hours a week that I used to spend on marketing techniques that produced very little results. I have more time to enjoy with my family now. Thanks" Bhav Bharat "It was very easy to go through this book with all the step-by-step action plan and the practical assignment helped me to focus on what I should be doing at each stage. I honestly thought that I would never be able to survive the high competition in my niche since I am a newbie, but I am so glad that read this book!"

Kenny Clapton
Expect Miracles Second Edition Gildan Media LLC aka G&D Media Discover the secrets of written persuasion! "The principles of hypnosis,

when applied to copywriting, add a new spin to selling. Joe Vitale has taken hypnotic words to set the perfect sales environment and then shows us how to use those words to motivate a prospect to take the action you want. This is truly a new and effective approach to copywriting, which I strongly recommend you learn. It's pure genius." -Joseph Sugarman, author of Triggers "I've read countless book on persuasion, but none come close to this one in showing you exactly how to put your readers into a buying trance that makes whatever you are offering them irresistible." -David Garfinkel, author of Advertising Headlines That Make You Rich "I am a huge fan of Vitale and his books, and Hypnotic Writing (first published more than twenty years ago), is my absolute favorite. Updated with additional text and fresh examples, especially from e-mail writing, Joe's specialty, Hypnotic Writing is the most important book on copywriting (yes, that's really what it is about) to be published in this century. Read it. It will make you a better copywriter, period." -Bob

Bly, copywriter and author of *The Copywriter's Handbook* "I couldn't put this book down. It's eye opening and filled with genuinely new stuff about writing and persuading better. And it communicates it brilliantly and teaches it brilliantly-exemplifying the techniques by the writing of the book itself as you go along." -David Deutsch, author of *Think Inside the Box*, www.thinkinginside.com "Hypnotic Writing is packed with so much great information it's hard to know where to start. The insights, strategies, and tactics in the book are easy to apply yet deliver one heck of a punch. And in case there's any question how to apply them, the before-and-after case studies drive the points home like nothing else can. Hypnotic Writing is not just about hypnotic writing. It is hypnotic writing. On the count of three, you're going to love it. Just watch and see." -Blair Warren, author of *The Forbidden Keys to Persuasion* [Spiritual Marketing](#) John Wiley & Sons How can small changes... in your sales letters, emails and webpages put your visitors and readers into hypnotic trances so

they whip out their credit cards and buy like piranhas on a feeding frenzy? How can these hypnotic trances... allow them to put their "iron wall sales guard" down and actually read what you are saying? How can you then use this moment... ..to make more people buy your product, sign up to your newsletter and click through in your emails -- in essence get more people to take action now? *Hypnotic Selling Secrets*, a straightforward book on the basic principles of persuasive writing for the purpose of selling, was written by Joe Vitale, a first-rate copywriter who fell into the business because he wanted to share his excitement for products that he loved. Here, he will show you that this is what marketing really is. Forget all about copywriting, forget all about marketing. Start sharing your excitement for your mission, share what you're excited about. Why are you excited about it? Who is it for? Share with that target audience, your enthusiasm, that's when the sales take place. Others will say that it was smart marketing, but you'll know, you were just

sharing something you love, sharing your real excitement in your own natural voice. People are going to buy that. You will learn: To strip away everything you've learned about grammar and punctuation which stop natural communication and creativity. Vitale's 21 point checklist for reviewing copy How to involve your customers emotionally The best marketing documents to have out there before you call your customer How to make your ads stand out without resorting to "cute" How to make your words work for you... direct, benefit-oriented and as simple as possible The 26 reasons why people buy **The Secrets of Hypnotic Golf: Play Better Golf in Your Unconscious Mind with Hypnosis and NLP** Gildan Media LLC aka G&D Media Praise for MEET & GROW RICH "I'm a big fan of mastermind groups. I've used them for over thirty years and know the power they provide everyone in such a group. I'm delighted to see this inspiring, easy-to-follow manual. Read it and follow what it suggests." -- Jack Canfield co-creator of the Chicken Soup for the

Soul series and bestselling author of *The Success Principles* "Absolutely the best practical guide to creating, profiting, and growing your business with your own mastermind group. A must-read for anyone who wants to succeed in ANY business!" --Jim Edwards author and speaker (www.ebookfire.com) "I have been part of various mastermind groups for over twenty years that have easily made me millions. Without a doubt this book is the most advanced definitive guide to why and how any serious human should be a part of one." --John Assaraf cofounder, OneCoach (www.onecoach.com)

Mastering Conversational Hypnosis: Learn the Principles of Hypnotic Language Patterns
Morgan James Pub

For people who want to test the market and for people who feel they have a book in them, writing an ebook is one way to get started, according to Edwards and Vitale.

Media Hypnosis John Wiley & Sons

The paperback edition of Joe Vitale's inspiring guide to attracting wealth, health, happiness, and more Now available in paperback, inspirational

author Joe Vitale's *The Key* finally reveals the secret to attracting anything you want from life—money, happiness, professional success, love, or anything else. This book goes beyond Vitale's bestselling book *The Attractor Factor* and the mega-hit movie *The Secret* to reveal a powerful and effective way to get more out of every aspect of your life. If you know you can achieve more, but can't seem to make it happen, *The Key* reveals the psychological and unconscious limitations that are holding you back. You'll learn ten proven ways to stop sabotaging yourself and align your conscious and subconscious minds. This book gives you all the personal insight you need to unlock secret doors within yourself and open new opportunities and possibilities in your life. From Joe Vitale, bestselling author of *The Attractor Factor*, *Zero Limits*, and *Life's Missing Instruction Manual* Gives you the guidance and advice you need to unlock your full potential in life Offers practical help for dealing with problems with your job, finances, and any other aspect of your life If you want to be

the best you can be, no matter what you do, this book is *The Key* to unlocking a better, more successful you.

Mastering Influence: Learn the Power of Mind Control and Hypnotic Language Patterns (Basic to Advanced Conversational Hypnosis)
Xlibris Corporation

What Are The 9 Proven Techniques to Achieving Your Goals? Joe Vitale has the secret. In this empowering new book, bestselling author Dr. Joe Vitale, one of the stars of the hit movie *The Secret*, provides the techniques you need to clear your mind so that you will attract the right results and achieve your goals faster than you ever imagined! Limiting beliefs will come true as long as you believe them. But they are not facts. They are not truth. They are only true to the extent you believe in them and when you change your beliefs, you'll find that you will get different results. Now is the time to open your mind and take responsibility for your life and begin doing things to move forward and reach your goals. Let Dr. Vitale lead you on this journey to achieve the results that you've been dreaming about, striving for. To rid

your mind of all the limiting blocks which are preventing you from reaching your dreams, he will teach you these 9 Clearing Techniques: Socratic Questioning Ho'oponopono Self-Hypnosis Healing Music Mentoring and Coaching Tapping and EFT Rewriting Your Story Nevillizing Affirmations Dr. Joe Vitale is a globally famous author, marketing guru, movie, TV, and radio personality, musician, and one of the top 50 inspirational speakers in the world. His many bestselling books include The Attractor Factor, Attract Money Now, and Zero Limits. A popular, leading expert on the law of attraction in many hit movies, including The Secret, Dr. Vitale discovered the "missing secret" not revealed in the movie. He's been on CNN, CNBC, CBS, ABC, Fox News: Fox & Friends and Extra TV. He's also been featured in The New York Times and Newsweek.

Faith Morgan James Pub
 CONFESSIONS OF A HYPNOTIST by Top Television & Media Hypnotist and International Celebrity Mind Therapist Dr. Jonathan Royle - BSc is subtitled: "Everything You

Ever Wanted To Know About Hypnosis But Were Afraid to Ask" and the title pretty much says it all. For many years now most Industry Experts have regarded "Hypnotherapy" by Dave Elman as the Handbook for Hypnotherapists and anything by Ormond McGill as must study reading for Stage Hypnotists, However at long last that has all now changed with the release of "Confessions of a Hypnotist" by Dr. Jonathan Royle - BSc This encyclopaedic course available in both Hard Back and Paper Back formats is an amazing compilation of many of Royles Ebooks including "The Professional Art of Stage Hypnosis, Hypnotherapy & Complete Mind Therapy" - "The Lazy Mans Guide To Stage Hypnotism" - "Make A Million From Hypnotherapy" - "Hypnotising Animals for Fun and Profits" - "Hypno-Tricks How To Be an Instant Hypnotist" - "Theres No Such Thing As Hypnosis" and many others! Not only have all of Royle's previous works been compiled into one volume, but all of the information has been completely updated and extensively added to

making this without doubt the most comprehensive Home Study Training Course on all areas of the Hypnotic Industry ever written or released to the general public. Indeed many of the Secrets, Ploys, Methods & techniques revealed within the pages of this course have never appeared in print or any other form of training course before, indeed they have been jealously guarded by the Most Successful hypnotists for years, but here for the first time Royle has decided to lift the lid and reveal the True Secrets of Hypnotic Success which can change your life and your clients life forever! To detail all of the mind-blowing secrets, ploys. And tried, tested and proven to work in the real world of Hypnosis & NLP techniques that this combined course contains would take hours, so here are just a few brief examples of the contents: A brief example of the Hypnotherapy, NLP & CMT Contents: • What hypnosis is about and how it works. * How the human mind works. * Rapport, observation, recognition, and leadership skills. * Principles of verbal, physical and reverse psychology. *

Hypnotherapy, Advanced Hypnotherapy, Hypno-Analysis and Creative Visualisation. * Inductions for the consulting room * Standard phrases for hypnotic inductions and how to deepen the hypnotic trance. * How to identify the trance states and awaken clients. * How to deal with abreaction's and hard to awaken subjects. * Hypnotherapy scripts for stopping smoking, weight loss, skin problems, and confidence building. * Psychotherapy and how to tackle advanced problems such as acute depression and sexual problems. * The use of hypnosis for past life regression. * Shortcuts to alternative medicine. * How to increase your hypnotherapy business and income. * How to earn money from stress management and motivational training. * The Fast Phobia Cure Treatment Known as Neuro Associative Conditioning (NAC) * The Complete Mind Therapy (CMT) session structure. Many people have gone on to become successful hypnotherapists after taking this course. Take this opportunity and you too can enter this wonderful and rewarding occupation. "Thanks for the training, which was

excellent value for money and has provided me with a career for life which I enjoy immensely!" Bill Graham -
www.hypnosis4u.co.uk A brief breakdown of the Stage Hypnotism Methods taught: • What hypnosis is about and how it works. * How the human mind works. * Rapport, observation, recognition, and leadership skills. * Principles of verbal, physical and reverse psychology. * Seven different suggestibility tests to use before hypnosis. * Over thirty different induction methods and techniques to hypnotize people. * How to create your own hypnotic inductions. * Standard phrases which hypnotists use. * Standard

Hypnotic Mind Manipulation For Selling G&D Media
In The Abundance Paradigm, Joe Vitale, one of the pioneers of Internet marketing and one of the stars of the hit movie The Secret, shows you how to make the profound shift from a paradigm of scarcity in which you have "not enough" of the things you want and need to a paradigm of abundance in which you have more than enough of everything, at all times.

Hypnotic Writing John Wiley & Sons
By reading and applying the simple principles in this book, How To Marry Up, which are all based on the Word of God, you will not only learn how to prepare for a successful and glorious marriage, but you will also learn how to prepare and teach generations to come! You can be happy and live together forever!
Powerful, thought provoking, and life changing!
Hypnotic Marketing Tools
Gildan Media LLC aka G&D Media
ARE YOU READY TO BREAK FREE OF LIMITATIONS AND EXPERIENCE MIRACLES?
The world burned on fire with inspiration when bestselling author Dr. Joe Vitale revealed the four phrases of Ho'oponopono - a Hawaiian healing spirituality of profound wisdom and power - in his globally successful book, Zero Limits. Now he shares The Fifth Phrase, the most powerful healing and cleaning statement of all. Along the way, he also shares new secrets, insights and methods for faster results, deeper awakening and a life of magic and miracles. The practice of Ho'oponopono guides you through the journey of life with the

tools you need to rid yourself of hindrances and open yourself up to infinite possibilities. Don't let your unconscious mind undermine your efforts. You have more control over it than you ever suspected. With his unique and successful method, Joe Vitale will change the way you think and help you achieve more in life than you ever thought possible. You will learn: The Four Phrases of Ho'oponopono How to develop Your Own Phrases for Greater Spiritual Growth Advanced Cleaning Methods Higher-Level Healing Philosophies The Fifth Phrase, Joe Vitale's most advanced clearing phrase of all, revealed for the first time This promises to be the most illuminating book so far on the power of transformation. Just reading it will enrich, entertain and enlighten. Joe Vitale is a spiritual teacher best known for his appearance in the movie *The Secret* and as the bestselling author of *The Attractor Factor* and *Zero Limits*.

Hypnotic Writing John Wiley & Sons

Praise for *Buying Trances* "The genius of Joe Vitale has never shone brighter. This thoroughly documented and easy-to-

read book is the first of its kind. Vitale gives you the keys to their minds. All you have to do is turn the keys. They said 'yes' to you long before you said a word and they were begging to buy from you shortly after you uttered your first sentence.

Buying Trances is an exciting ride to the edge of the mind. His finest work to date." -Kevin Hogan, author, *The Psychology of Persuasion and Covert Hypnosis* "This book maps marketing's final frontier-the customer's mind-and exposes the buying trance. Frankly, this may be the smartest marketing book ever written." -Dave Lakhani, coauthor, *Persuasion: The Art of Getting What You Want* "As with all of Vitale's books, there are magical secrets chucked out like a mad Vegas poker dealer on every page. Not only will you learn to put people into buying trances with this book, the act of reading it will put you in a trance and force you to master it." -Mark Joyner, #1 bestselling author, *The Irresistible Offer: How to Sell Your Product or Service in 3 Seconds or Less* "Vitale's expertise in hypnotic marketing combined with his

extensive research challenges the reader on many different levels. He forces you to delve deeper into the benefits of creating a buying atmosphere and a trance-like desire on the part of your prospect. I found this an absolutely fascinating book." -Joseph Sugarman, President, BluBlocker Corporation "Buying Trances is not your run-of-the-mill marketing book. It's an exceptionally well-written, well thought out, high-level work that gives the reader unique insights into how to capture a prospect's attention. Cutting-edge stuff that is a must for every serious marketer to absorb and implement." -Robert Ringer, author, *To Be or Not to Be Intimidated?: That Is the Question* "Vitale's understanding of how and why people think and act like they do is remarkable. By unscrambling complex ideas and explaining them in simple language, he reveals how to fashion messages that will turn people into compulsive buyers of our products and services. Now we can take control and create the buying trance. It's a totally refreshing and very effective approach to hugely profitable sales and marketing!" -Winston

Marsh, veteran Australian marketer

The Awakened

Millionaire John Wiley & Sons

In this empowering new book, bestselling author Dr. Joe Vitale, one of the stars of the hit movie *The Secret*, provides the techniques you need to clear your mind so that you will attract the right results and achieve your goals faster than you ever imagined

Hypnotic Selling

Secrets John Wiley & Sons

Fiery Texas author breathes life into dead woman Dr. Joe Vitale, the world-famous copywriter and creator of the "hypnotic Writing" method, has chosen to release the amazing book that changed his life - one of the 3 most powerful books of all time. Dr. Joe Vitale Presents: *How to Attain Your Desires. By Letting Your Subconscious Mind Work For You.* Brought back to life from an amazing book entitled *Attaining Your Desires: By Letting Your Subconscious Mind Work For You* by Genevieve Behrend. This long lost 1929 book was discovered by Dr. Joe Vitale many years ago. This amazing book profoundly influenced his life. It taught him how to

focus on the essence of something he wanted- rather than on the appearance of something- in order to magnetize him to receive what he truly desired. Written as a complete seven-lesson course in the early 1920s in dialogue form, between a "Sage" and a "Pupil." The Sage is the famous author and teacher, Judge Thomas Toward; the Pupil is you. It is very easy reading, very tightly written, and very enlightening. Within these lessons is pure compressed dynamite. Here are a few sub-headings to give you a sense of the staggering power of this rare material: "How to Get What You Want" "How to Overcome Adverse Conditions" "Strengthening Your Will" Dr. Joe Vitale breathes life into the book as the list of incredible topics, answers, and mind expanding concepts goes on and on. The book even includes special sections on handling anger, disease, disappointment, and much more. You can now learn from this amazing author too, for the first time in almost a hundred years, as Dr. Joe Vitale takes Genevieve Behrend's magical book and releases it to the

public.

Your UNLIMITED Self

Createspace Independent Publishing Platform

Bestselling author and marketing guru Joe Vitale offers insights and life lessons for achieving success In the simple, straightforward tone of an instructional manual, this little book offers big wisdom and little-known secrets for living a better life. Packed with life lessons most people will wish they'd learned earlier, *Life's Missing Instruction Manual* uses humor and anecdote to present practical steps readers can use to take control of their lives, overcome any obstacle, and find fulfillment. Each simple lesson is explained and brought into focus with real-life examples and includes practical steps on putting those lessons to work every day. Full of uncommon wisdom and lighthearted humor, this book will help readers develop confidence, create a plan for success, get ahead at work, build rapport with others, develop time-management skills, and find wealth and happiness. Readers will learn how to live life to the fullest when they discover how to: * Take chances that lead to

success * Get through the tough times * Be themselves and like it * Find their purpose * Work as a team * Create their own blueprint for success * Believe in themselves * Lead a good and moral life * Accept their mistakes and move on * Define success for themselves Joe Vitale (Wimberley, TX) is President of Hypnotic Marketing, Inc., and author of *The Attractor Factor* (0-471-70604-3) and *The E-Code* (0-471-71855-6). He has been called "the Buddha of the Internet" for his combination of spirituality and marketing acumen. His professional clients include the Red Cross, PBS, Hermann Children's Hospital, and many other small and large international businesses.

Your UNLIMITED Self
Wiley + ORM

A book of formulas and techniques for creating successful advertising, designed for small business owners. Covers open letters and advertorials, headlines, using illustrations and photos, tips on writing ad copy, using testimonials and guarantees, direct mail, Yellow Pages tips, and radio and tv ads. Includes worksheets and checklists. Annotation

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How to Attain Your Desires Lulu Press, Inc

Would you like to learn how to increase the impact of your conversation? Would you like to stop hearing people tell you no and start hearing them tell you yes? Stop wishing for it and make it happen, thanks to conversational hypnosis. This book takes you through the steps and techniques for both basic and advanced conversational hypnosis. With this book, you will be able to use the principles of language and communication combined with hypnotic language and hypnotic language patterns to get people to sit up and take notice when you speak. You will learn how to get their attention, hold it, and get them to easily be persuaded and influenced by you. If you have ever wanted to boost your communication skills, this is the way. It does not matter if you are in sales and want to increase your sales or if you are a business owner who wants to create an impact with your presentations and meetings, this book and the conversational techniques included will help you succeed.

Subconscious Power
Lulu.com

What Is The Easiest, Fastest, and Most Surprising Way To Become a Wealth Magnet? How can anyone use it--no matter who you are, where you are, or what you do? Why has every successful person in history - from Seneca, Ford, Carnegie, Barnum, Rockefeller and Getty to Bezos, Musk, Gates, Buffett and Zuckerberg - used this secret? The answer will surprise you. It's called "Karmic Marketing." It's the secret of many titans and legends, mom and pop businesses, mega-successful online entrepreneurs, and even individuals with no business at all. All you need to implement this secret for your own wealth is the simple understanding of how to do it right. Inside this inspiring new work by one of the most popular authors of modern times you'll find - The surprising secret of "Karmic Marketing" How to become a "wealth magnet" How to do it so it works every time How to clear any hidden blocks to receiving wealth How to add this simple method to any current marketing How to reap the rewards

without running a business at all How this method is a spiritual tool for awakening the planet Dr. Joe Vitale is a globally famous author, marketing guru, movie, TV, and radio personality, musician, and ranked one of the top 50 most inspirational speakers in the world. His many bestselling books include *The Attractor Factor*, *Zero Limits*, *The Miracle*, and *The Secret of Attracting Money*.. He's been in numerous movies, including the blockbuster, "The Secret."
[Hypnotic Marketing](#) John Wiley & Sons

Conversational hypnosis is used by a variety of people to improve their communication skills so when they are communicating, they can clearly get their point across. More importantly, you can use conversational hypnosis to be able to influence and persuade others, improving your chances of hearing a positive response instead of a negative one. If you have already learned the basics of conversational hypnosis but you really want to take your skills to

the next level, this is the book you want. This book will go beyond the basics, giving you the tools you need to be a master influencer. Once you understand the principles of hypnotic language, you can begin using hypnotic language patterns to your advantage. What you say is just as important as how you say it. Learn the secrets great speakers already know, the language secrets that will make you a compelling and charismatic speaker, who is able to turn "no" responses into "yes" responses.